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ROYAL LEPAGE  
K E L O W N A

DEC.  
2017

### Residential Sales by Price (Year To Date)

Price Range	2017	2016
\$0 to \$200,000	5	7
\$200,000 to \$240,000	4	15
\$240,000 to \$280,000	16	32
\$280,000 to \$320,000	20	49
\$320,000 to \$360,000	39	99
\$360,000 to \$400,000	53	206
\$400,000 to \$440,000	115	281
\$440,000 to \$480,000	169	319
\$480,000 to \$520,000	207	293
\$520,000 to \$560,000	244	308
\$560,000 to \$600,000	251	304
\$600,000 to \$999,999	1185	996
\$1 Million and over	208	170

### Real Estate Stats Last Month

Average house price last month	674,598	610,573
Median house price last month	610,000	560,000
Average Mobile Home price	171,053	131,918
Houses listed	270	223

### Residential Sales (Year To Date)

Type	2017	2016
Acreage/House	129	158
Townhouse	902	1,020
Condo	1,532	1,542
Lots	489	387
Mobile Homes	245	297
Residential	2,516	3,079
Residential (Waterfront)	37	84
<b>TOTAL</b>	<b>5850</b>	<b>6567</b>

### Active Listings

Res	Mobiles	Strata	Lots
759	52	496	348

Okangan Mainline Real Estate Board Stats



# The Real Estate Report

## End Your Year with a Bang

*End well and set yourself up for a great 2018*

As the final month of 2017 begins, we find ourselves thinking back over the past year. How do you qualify your year as success or failure? Traditional measurables include areas such as financial growth, job satisfaction or health. And while there's nothing wrong with gauging these, they are not the only way to find success. If you put these three simple steps into action, you can ensure your year ends on a high note – and continue the momentum into the next.

### 1) Put first things first

Drilling down to your core values is a valuable exercise that can help you to chart a clear course for 2018. Whether it's a reminder to realign or make a bigger shift, increasing your attention to these values will lead to a greater sense of well-being. Look online where there's some great exercises to assist you in identifying your core values.

### 2) Don't just count your blessings

There is no substitute for gratitude. However, just listing what you're thankful for at a shallow level will yield shallow results. Instead, set aside a dedicated time where you can resist interruption. Then take your gratitude list and spend time meditating on each item. If possible, journal your thoughts so you can look back at the record later.

### 3) A little spice is nice

Adding a dash of spice to your life can make a surprisingly big difference to your overall well-being. Use your core values to look for small additions to your routine. If you're creative, then take time to paint or play; if relationships or family were central then make a bit more time for those nearest to you. Just a half hour here or there can be a real improvement to your quality of life.

